

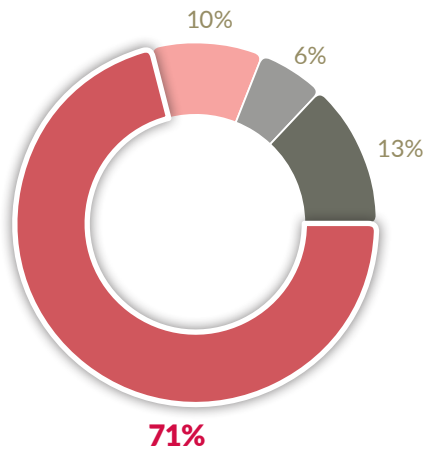
Readers' Choice Survey

Here are the results of our 2023 Readers' Choice survey, which attracted nearly 1,300 respondents and incorporated many questions that we didn't ask in previous years. As promised, we have made a contribution for every completed survey to Corporate Angel Network, which arranges free flights on business aircraft to treatment centers for cancer patients.

Note: Percentages don't always total 100 due to rounding and because respondents were allowed to select multiple answers for two questions.

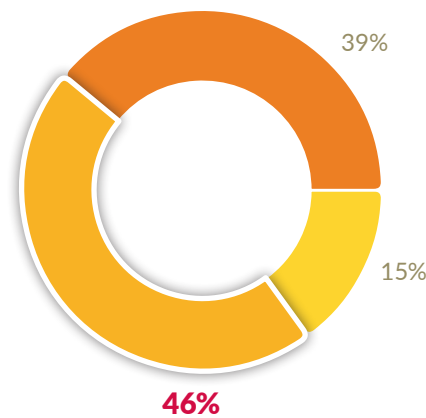
FLYING PRIVATELY

How long have you been flying privately?*



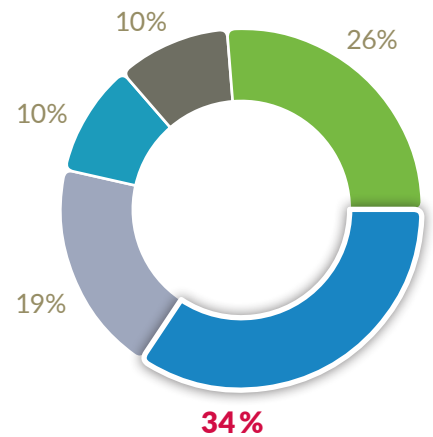
- More than 10 years
- 3-10 years
- Less than 3 years
- I haven't flown privately but am considering it

What best describes the main reason you're not yet flying privately? (asked of those said they haven't flown privately but are considering it)



- I'm not sure how to get started or what companies to contact
- I haven't seen the need, though I might in the future
- I'm hesitant to pay the price

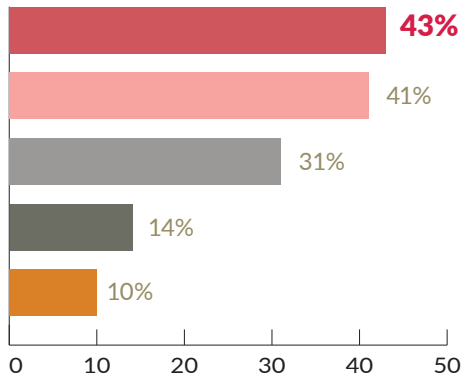
About how much do you fly privately in a typical year?



- Less than 25 hours
- 25-50 hours
- 51-75 hours
- 76-100 hours
- More than 100 hours

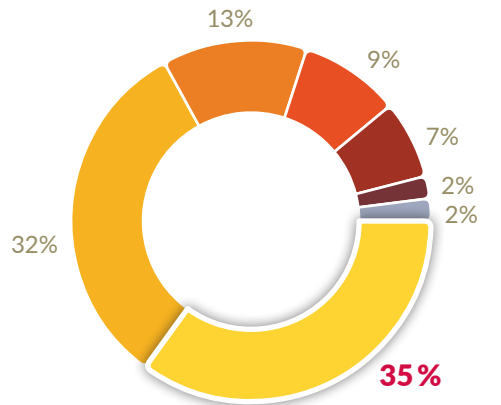
*Respondents who indicated that they had no plans to fly privately are excluded from these stats and were not asked any of the questions that follow.

Which of the following have you done in the past two years or plan to do within the next two years? (select all that apply)



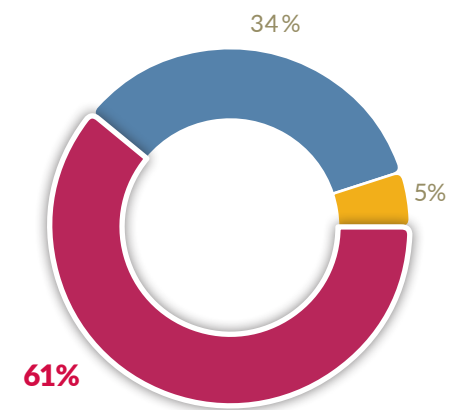
- Fly via a corporate-owned aircraft
- Fly in my own aircraft
- Fly via charter
- Fly via a jet card or membership club
- Fly via a fractional-aircraft share you purchased

The first time you ever flew privately was...



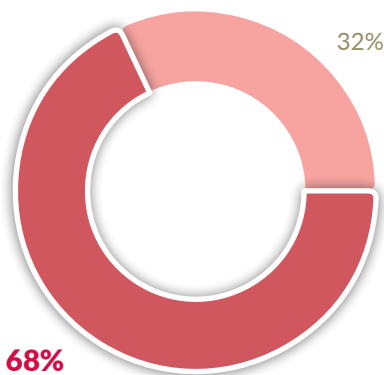
- On a friend's aircraft
- On your company's aircraft
- On an aircraft you wholly owned
- On a charter flight you booked
- On a colleague's aircraft
- On an aircraft you fractionally owned
- Via a jet card you purchased
- On a fractional-aircraft share you purchased

Are you a licensed pilot?



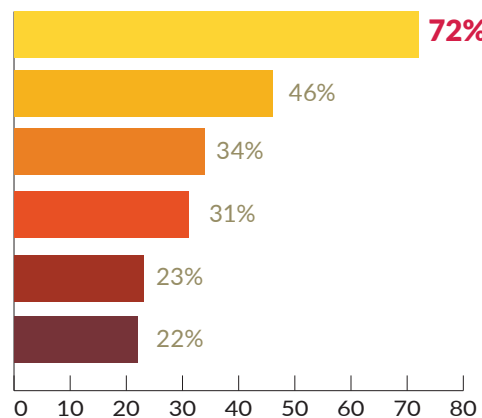
- Yes
- No
- No, but I'm taking flying lessons

Have you ever taken an international private flight?



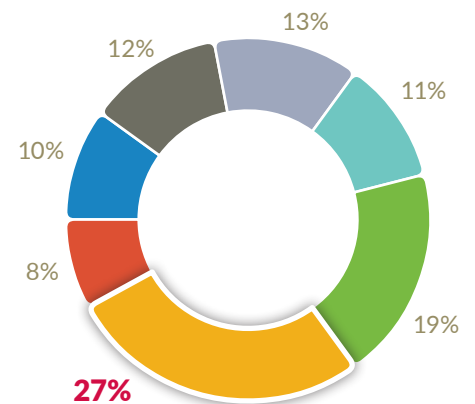
- Yes
- No

Which of the following do you least like about airline travel? (select all that apply)



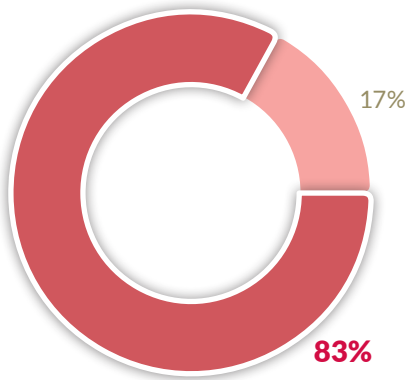
- Wait times in airports
- Unreliability of flight schedules
- Lack of privacy
- Lack of airports near my departure points and/or destinations
- Inadequate onboard amenities/comforts
- Inability to conduct business onboard

How much do you expect to personally spend on flying private in 2023?



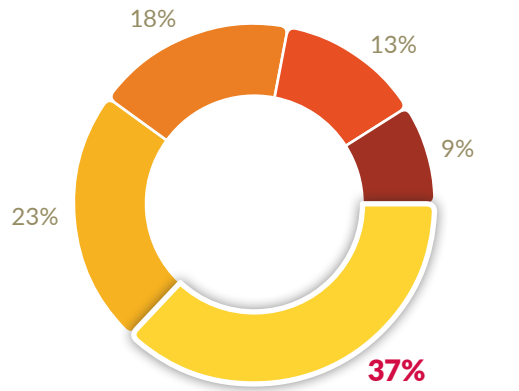
- More than \$500,000
- \$250,000-\$500,000
- \$100,000-\$249,000
- \$50,000-\$99,000
- Less than \$50,000
- Nothing, because my company covers the cost
- Nothing, because I don't expect to fly privately this year

If you fly via charter, how do you prefer to book flights?



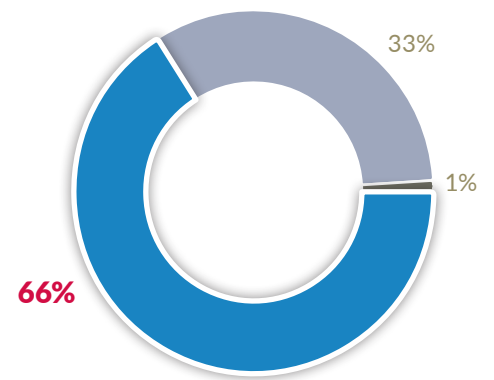
- Directly via the flight operator
- Via a charter broker

If you fly via charter, do you plan to...



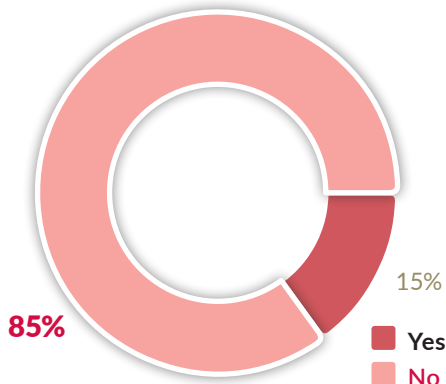
- Continue chartering indefinitely
- Move up to whole ownership of an aircraft
- Return to the airlines at some point
- Move up to a fractional jet share
- Move up to a jet card

Do you try to use favored FBOs when booking flights?



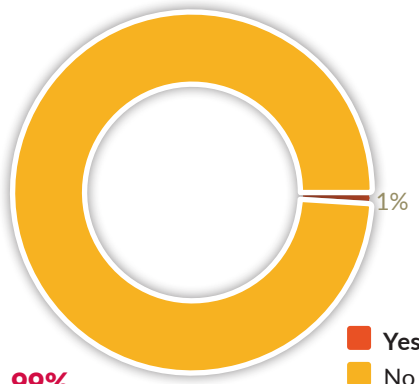
- Yes, I try to select airports that have FBOs I favor, or, at airports with multiple FBOs, use ones I prefer
- No, I don't
- I don't know what an FBO is

Have you ever used an app to book a charter flight?



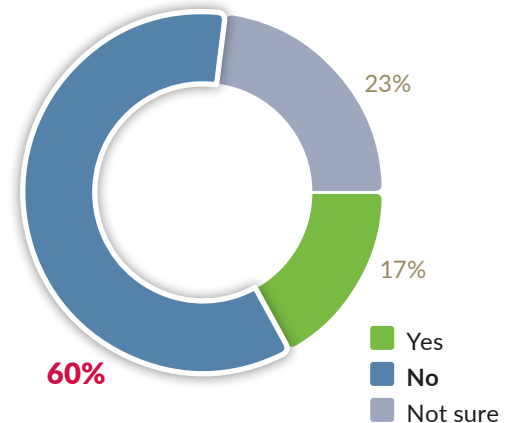
- Yes
- No

Have you ever paid for a private flight with cryptocurrency?



- Yes
- No

Once the technology is a proven success, would you consider flying on a pilotless aircraft?

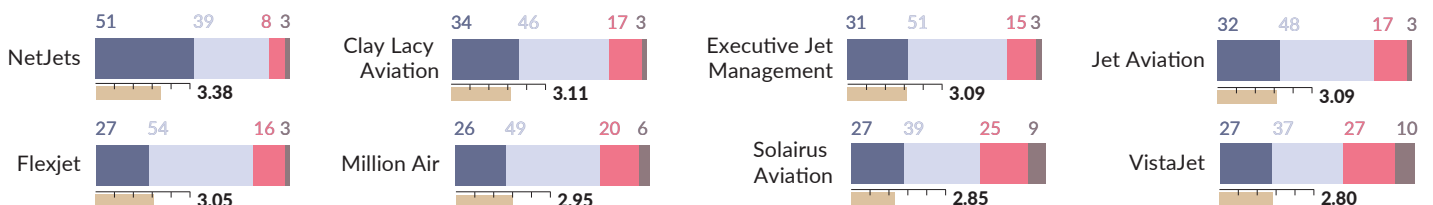


- Yes
- No
- Not sure

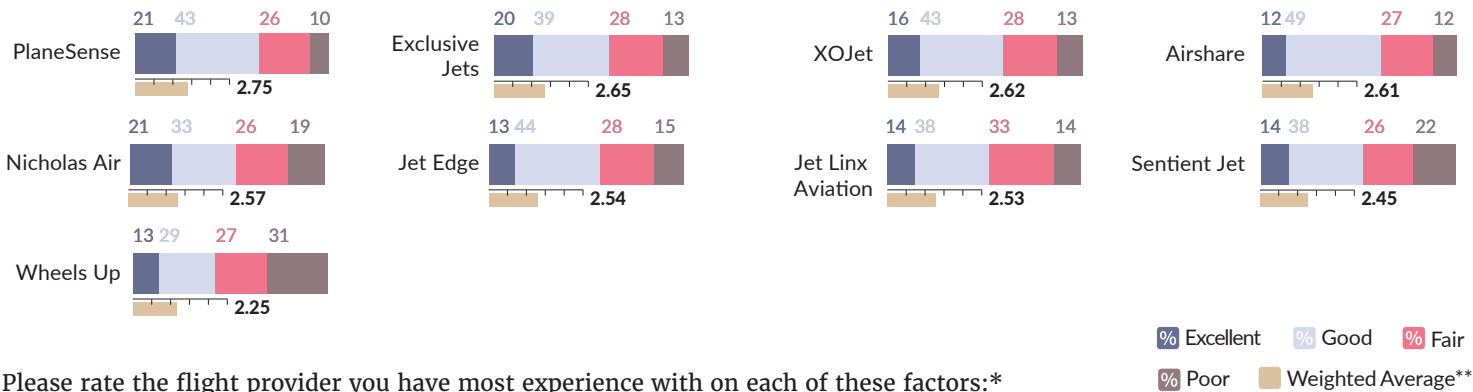
LIFT PROVIDERS

What is your overall impression of the following business aviation charter, jet card, and fractional-share operators?*

■ Excellent
 ■ Good
 ■ Fair
 ■ Poor
 ■ Weighted Average**



*Respondents who indicated "Don't know/not sure" are excluded from the results **Determined by assigning points to ratings: Excellent (4), Good (3), Fair (2), Poor (1)



Please rate the flight provider you have most experience with on each of these factors:*

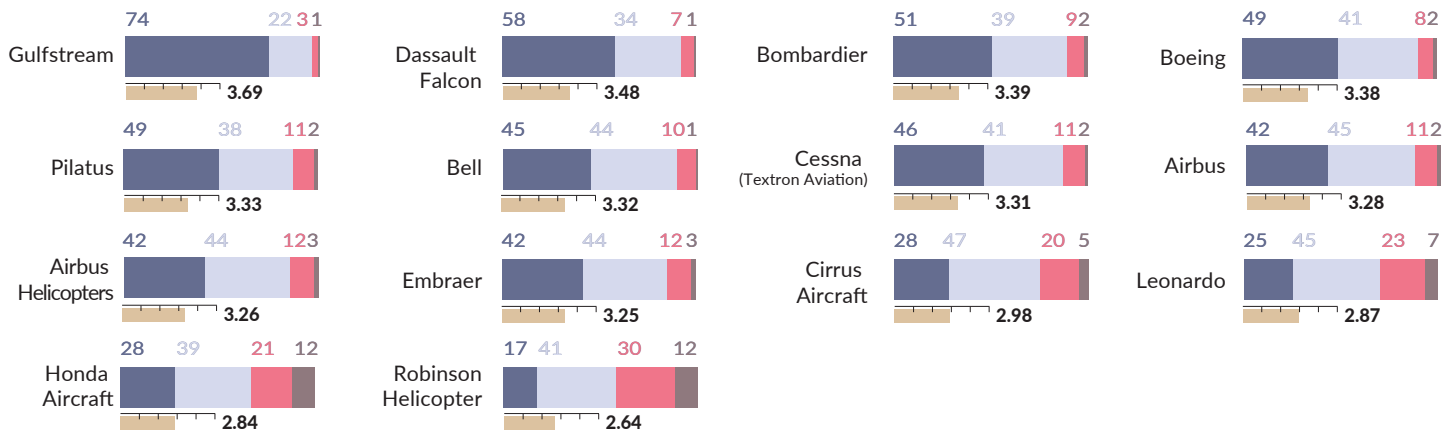


* Companies listed are the ones for which we received sufficient response to allow for meaningful results. **Determined by assigning points to ratings: Excellent (4), Good (3), Fair (2), Poor (1)

AIRPLANE MANUFACTURERS

█ Excellent
 █ Good
 █ Fair
█ Poor
 █ Weighted Average**

Please indicate your overall impression of each of these aircraft manufacturers.*



*Results exclude respondents who answered "Don't know/not sure" **Determined by assigning points to ratings: Excellent (4), Good (3), Fair (2), Poor (1)

PREFERRED AIRCRAFT

If you could regularly fly on any of these aircraft, which would you choose in each category?

